



EUREKA SOLUTIONS HELPED KELVIN POWER TOOLS

Hit the nail on the head

Solution:
Sage 200, Sales Order Plus, Data Exchange

sage 200

About Kelvin Power Tools

Kelvin Power Tools Ltd are a retail and wholesale supplier of power tools and accessories. The business concentrates on the industrial market, offering premium brands such as Bosch, DeWalt, and Panasonic. Founded in 1977 as a power tool repair company by MD John Breslin, the company has grown to be a significant player in the power tools market.

Reasons for choosing Eureka Addons / Bespoke Development

After observing Kelvin's processes, we designed a tailor-made solution to suit their operations. Implementing the Sage 200 Suite with our Sales Order Plus and Data Exchange Addons we have given Kelvin full control over their stock, profit margins and service & repair processes. We also delivered a fully integrated solution connecting their back office, website and showroom allowing data to flow freely throughout the business.



Doubled turnover without increasing staff



60+ man days saved monthly through integration



Full control of business processes

Business Challenges

- Outgrown Sage 50 Accounts
- Time-consuming order processing
- Disconnected website and back office systems
- Lack of system control hindering business growth

Results

- Vast increase in order processing speed
- Full integration between website & Sage 200
- Real-time visibility across entire business
- Increased Data Accuracy

"I cannot begin to describe the difference Eureka Solutions' interventions have made to the way we operate. Eureka Solutions got on board, had a look at what we did and came up with ways of making sure that the solution was tailor-made to suit our business and solved the problems that we were facing."



Location:
Glasgow,
Scotland