



WHY CHOOSE NETSUITE?

You Have an Important Decision to Make – Which ERP is Right for Your Business?

About once every 10 years, organisations face this strategic decision with major implications for operational effectiveness. Technology and solution development moves apace. No wonder it is difficult to choose from the wide variety of options.

Cloud technology has revolutionised the availability and power of solutions. A few vendors have developed totally new systems that maximise the advantages, whilst traditional vendors are investing in converting existing software to partial or full cloud.

Either way, it is clear that cloud solutions are the future, no matter what size or type of organisation.

“We needed a platform for growth that would inspire us to do more with our systems. We could not afford to be restricted by our ERP system. It had to fit our business, not the other way round. We chose NetSuite for its flexibility, agility, and for the possibilities it offers us as we grow.”

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What to Consider to Find The Right Solution

You are entering a long term partnership. Is the vendor an organisation that is going to adapt to the changes of the needs of your organisation over the next 10 years?

The technology needs to be part of the future, not the past. Many solutions are adaptations of previous products. Cloud is the future so you need to find out if the solution was designed for cloud.

The solution needs to meet your business needs. These constantly evolve, so you need a solution that adapts to change and is customisable to meet your specific needs. Users expect it to be easy to use and look for dashboards and workflow processes that enhance the user experience.

It needs to be affordable and fast to implement. Does the cost of the solution vary with the size of your organisation? Are costly upgrades required? What is the implementation process, period and costs?

It needs to connect to other systems. Has it proven its capability in integrating with other core systems? Are there third party apps available that enhance the solution to widen functionality?

Why Choose NetSuite?

NetSuite combines innovation and experience in cloud ERP, as part of Oracle, it is a stable global business. It provides world class standards and expertise while investing heavily in development to enhance the customer experience and broaden functionality.

NetSuite was designed as a cloud-based tool to 'run a business'. From conception, NetSuite was cloud-based and focused on helping organisations to grow and become more effective.

NetSuite is highly scalable. Hosted on the highest quality and most up to date and secure infrastructure, the solution can easily cope with the largest of global organisations.

NetSuite is highly customisable and user friendly. Uniquely designed to allow customisation—it offers best in class business processes. Powerful features such as workflow, search, drill-down reporting and role-specific dashboards all add to a great user experience.

NetSuite has a proven record of integrating with a wide range of other solutions. Through partnerships, there are a wide range of apps available that provide integrated solutions for specific needs.

NetSuite provides free updates and is fast to implement. Updates are issued twice a year—at no costs and minimal inconvenience. The unique 'NetSuite' process ensures a speedy and high quality implementation.

More than 18,000 customers have adopted this mission critical cloud solution.

Here's what they say about why you should join them:

Mike Johnson

CFO,
Biomonde



“NetSuite has been able to support our growth into multiple jurisdictions. Our expansion into the US was seamless without having to worry about our back-end systems. We only have to worry about how to sell and make the product, not how we capture all the information.”

Elroy Kinders

Team Leader Financial Accounting,
Transavia

“In the land of blind people, the man with one eye is king. With NetSuite, we began to find out how much we didn't know.”

Matt Tate

CTO,
CLEAN



“When I arrived, not long after an acquisition, we had three finance systems, two or three of everything. We wanted to consolidate everything into a single business. NetSuite lets us do that.”

Adam Taylor

CEO and Founder,
PetShop.co.uk



“For a company like us, in a David versus Goliath situation with big competitors, we need to outmanoeuvre them using creative marketing and investing in our software capabilities.”

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