NETSUITE'S **FLEXIBILITY AND SCALABILITY FACILITATES GROWTH** FOR DERBY COUNTY COMMUNITY TRUST

DERBY COUNTY
Community Trust

Derby County Community Trust is the award-winning charitable community trust associated with Derby County Football Club. As an active and ambitious non-profit organisation, the Trust aims to improve lives across Derbyshire through sport, physical activity and education.

Operating a diverse and ever-expanding range of programmes that develop talent pathways and promote opportunity and diversity, the Trust's work is recognised and respected at local, national and international level by a range of partners, funders and participants. It is underpinned by Derby County Football Club's commitment to enhance the lives of people in their community.

10 DAYS A MONTH SAVED IN TIME SPENT REPORTING

FLEXIBLE, ACCURATE REAL-TIME REPORTING

ELIMINATION OF PAPER & MANUAL PROCESSES FROM THE PROCUREMENT PROCESS

> "NetSuite enables us to create the variety of reports we need directly from the system. You can literally get any report you want. "
>
> Debbie Hawkin,
> Finance Manager

As Derby County Community Trust's range of activities grew, and the demands on financial administration presented by operating in the not-for-profit sector became more complex, the challenges and limitations of the legacy Enterprise Resource Planning (ERP) software that the Trust used – Chorus ERP – needed to be addressed to allow the Trust to fulfil its ambitions.

The demands for accurate reporting of any charity requires quick access to reliable data that the Chorus system could not deliver. This, combined with general inefficiencies related to the purchasing process, resulted in the Finance Team and Programme Managers alike undertaking lengthy, manual, paper-based processes that restricted the time available to focus on developing the organisation.

The Trust looked to Derby County Football Club's own finance team for guidance with their systems review. The Club had faced similar challenges and had recently implemented a new ERP – Oracle NetSuite, deployed and supported by Eureka Solutions – and had no hesitation in recommending that the Trust approach Eureka Solutions for advice.

LOCATION: DERBY, ENGLAND

www.eurekasolutions.co.uk

SOLUTION:
NetSuite ERP

ORACLE® NETSUITE

THE SOLUTION:

On the recommendation of Derby County FC, Derby County Community Trust contacted Eureka Solutions to discuss whether the NetSuite ERP solution that had achieved transformational results for the Club would satisfy the requirements of the growing, ambitious charitable Trust.

Eureka Solutions is experienced in implementing systems for a wide range of non-profit organisations, all of whom have their own unique operational challenges. Derby County Community Trust were confident that this experience, combined with the flexibility and functionality NetSuite – the world's number one cloud-based ERP – would deliver the visibility and accountability that they required.

NetSuite unifies all key data in one single cloud-based solution, accessible via a browser from any location. NetSuite's role-based dashboards enable not only the Finance Team, but also Programme Managers, to have access to view and process the information they need to do their jobs efficiently.

BENEFITS REALISED:

+ Reduction in time spent reporting, resulting in a total of at least 10 days saved per month across the Trust's Programme Managers.

+ Elimination of paper and manual processes from the procurement process.

+ Complete visibility of the financial position, either at an individual programme or at a consolidated level, as required.

+ Flexible, accurate, real-time reporting, direct from the system, improving decision making.

"NetSuite enables us to create the variety of reports we need directly from the system. You can literally get any report you want. Our Programme Managers can slice and dice data to suit the requirements of their funders, and this saves each one of them hours of time each month, freeing them up to focus on quality delivery of our activities. Compared to our previous system the time spent on reporting has been reduced cumulatively by at least 10 days a month across our programme teams." Debbie Hewkin, Finance Manager, Derby County Community Trust.

For Debbie and the Finance Team, efficiencies have also been gained within the procurement process. With standardised processing of approvals and management of purchase orders, the team have increased control and reporting on the procurement side, which Debbie says "works really, really well – it makes things a lot easier and we have been able to do away with our paper-based system."

The Trust has also benefited from the wide range of 'SuiteApps' that are designed to work seamlessly within NetSuite, further extending its functionality in particular areas. For the Trust's Finance Team specifically these have enhanced the planning, budgeting, forecasting and – especially useful during 2020 – re-forecasting capabilities of the system, as well as the scanning and capturing of invoices directly into NetSuite.

An additional benefit is that, with NetSuite, the transition to remote working as and when required causes no disruption to the Finance Team. Everything is accessible online, including invoices, meaning that "nothing is impacted from a finance point of view."

As for working with Eureka Solutions, Debbie commented,

"Our confidence in Eureka Solutions was well rewarded. The implementation itself went very smoothly; it was seamless. In terms of ongoing support, they are knowledgeable, responsive and quick to resolve any query or advise us on getting the most out of our system."

FUTURE PLANS:

As Derby County Community Trust continues to grow and funding increases as they take on more and more projects, the 60+ staff are busier than ever delivering high-quality frontline services. NetSuite's flexibility and scalability facilitates this growth without proportionately increasing strain on the finance function.

Debbie and her team intend to continue to work closely with Eureka Solution to ensure they get the most out of their system and keep up-to-date with the system enhancements that are automatically delivered to all users twice yearly, as well as potentially exploring how NetSuite's inbuilt CRM functionality could further increase efficiencies.