

smarter
grid solutions

HOW EUREKA SOLUTIONS HELPED SMARTER GRID SOLUTIONS

provide power to the population

Solution:
NetSuite OpenAir &
OneWorld

ORACLE + NETSUITE

About Smarter Grid Solutions

Smarter Grid Solutions established in 2008, provide pioneering hardware and software solutions to large energy companies, enabling them to access renewable energy sources without replacing their entire energy grids. Originally a University start-up they have experienced rapid growth over the years and were Ashden Award winners in 2017 for their contribution in making electricity smart.

Reasons for choosing Eureka Solutions/NetSuite

Smarter Grid Solutions chose to partner with Eureka Solutions because of the joint understanding of a dynamic, fast growing environment coupled with the ability to deliver a solution that will enable them to always stay at the forefront of an ever-changing environment. NetSuite enables SGS to recognise revenue of long term and complex projects more accurately.



Month-end workloads reduced due to reduction in manual processing



Streamlined Financial processes managing them all in one system



Improved Business Intelligence through Integrated Dashboards

Business Challenges

- Disparate Systems no clear vision of key business metrics across the 3 sites
- High volume of manual processes decreasing the efficiency of the business

Results

- Improved Revenue Recognition Processes Revenue can now be managed and recognised correctly
- Increased efficiency remote access capabilities allow users to upload time/expense information including images of receipts

“Eureka Solutions understood our ambitions and implemented a solution that enabled us to transform as a business which will inevitably grow as we do. NetSuite has improved our efficiency allowing us to effectively manage projects and resources more accurately”



Location:
Glasgow,
London, and
New York