



A MORE PROFESSIONAL PERCEPTION

for an award-winning fast growth company

Solution:
NetSuite OpenAir

ORACLE + NETSUITE

About Agenor

Agenor are a technology based company, providing professional services and change management software to large enterprises such as RBS, IBM and Tesco. Agenor have been recognised by Gartner, The Sunday Times and Deloitte as one of the UK's fastest growing companies.

Reasons for choosing Eureka Solutions / NetSuite

Agenor were confident that Eureka Solutions would implement a system to meet their requirements due to a shared ethos of an ambitious growth mindset. Agenor chose NetSuite's dedicated Professional Services Automation solution OpenAir, replacing complex spreadsheets and removing tedious manual processes.



Long term cost saving due to efficient processing of timesheets & invoices



Eliminated data heavy spreadsheets and manual labour



Facilitated growth through 360° view of multiple projects

Business Challenges

- Lack of project tracking visibility
- Manual processes causing business inefficiencies
- Lack of reporting capabilities

Results

- A more professional platform for their consultant network to submit time-sheets
- Ability to track costs and revenue by project
- A business wide view, enabling them to see the bigger picture
- Impressive reporting capabilities enable financial reports, individual project cost and revenue to be shared across the business

"OpenAir has also increased the efficiency and speed of the monthly timesheet reconciliation cycle. There is less requirement for manual labour via excel spreadsheets and many of the tasks are now automated which again saves time and money for the company."



Location:
Edinburgh/
Melrose